

## Evonik's new laboratory in Americana will provide its regional customers with enhanced services and capabilities

April 20th, 2018

Evonik, a world leader in specialty chemicals, has opened a new laboratory in Americana (São Paulo) to better support the needs of its agricultural and construction industry customers in the region. By enhancing the Interface & Performance Business Line's local applied technology and testing capabilities, the team at the new facility can now respond faster to changing market and customer demands, and provide tailored solutions for its Brazilian customers.

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The official opening ceremony was held on April 18<sup>th</sup> with the ceremonies led by Mr. Eraldo Pereira, Head of Interface & Performance South America, Evonik, and Mr. Christian Edlinger, VP Americas Interface & Performance of Evonik.

"We are delighted to open this new facility to provide our local customers with a much more agile and responsive service," said Mr. Eraldo Pereira, Head of Interface & Performance South America, Evonik, speaking at the opening ceremony. "Previously, to support our customers in the region we would have had to depend on help from our labs in the US or Germany, but now we can serve them much faster and provide them with customized solutions to meet their market challenges."

"With the increasing demand for new products and applications that rely on Evonik's specialty additives in the region, our high-technology services and know-how create value for our customers by enhancing the efficiency and the performance of the final products" added Christian Edlinger, VP Americas Interface & Performance, Evonik.

The new facility has the infrastructure and technical capabilities within its team of experts – trained and qualified at Evonik's Business and Innovation Center in Richmond, Virginia – to develop formulations from across Evonik's broad agrochemical product portfolio, for example its BREAK-THRU<sup>®</sup> solutions from its adjuvants product line.

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In addition, the lab will also help meet the challenges faced by Evonik's construction industry customers by developing tailored solutions based on Evonik technologies such as SITREN®, an additive that helps to improve the properties of plasters, concrete, and other materials used in the demanding environment of the industrial construction sector in Brazil.

#### **Company information**

Evonik is one of the world leaders in specialty chemicals. The focus on more specialty businesses, customer-orientated innovative prowess and a trustful and performance-oriented corporate culture form the heart of Evonik's corporate strategy. They are the lever for profitable growth and a sustained increase in the value of the company. Evonik benefits specifically from its customer proximity and leading market positions. Evonik is active in over 100 countries around the world with more than 36,000 employees. In fiscal 2017, the enterprise generated sales of €14.4 billion and an operating profit (adjusted EBITDA) of €2.36 billion.

#### **About Nutrition & Care**

The Nutrition & Care segment is led by Evonik Nutrition & Care GmbH and contributes to fulfilling basic human needs. That includes applications for everyday consumer goods as well as animal nutrition and health care. This segment employed about 8,200 employees, and generated sales of around €4.5 billion in 2017.

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